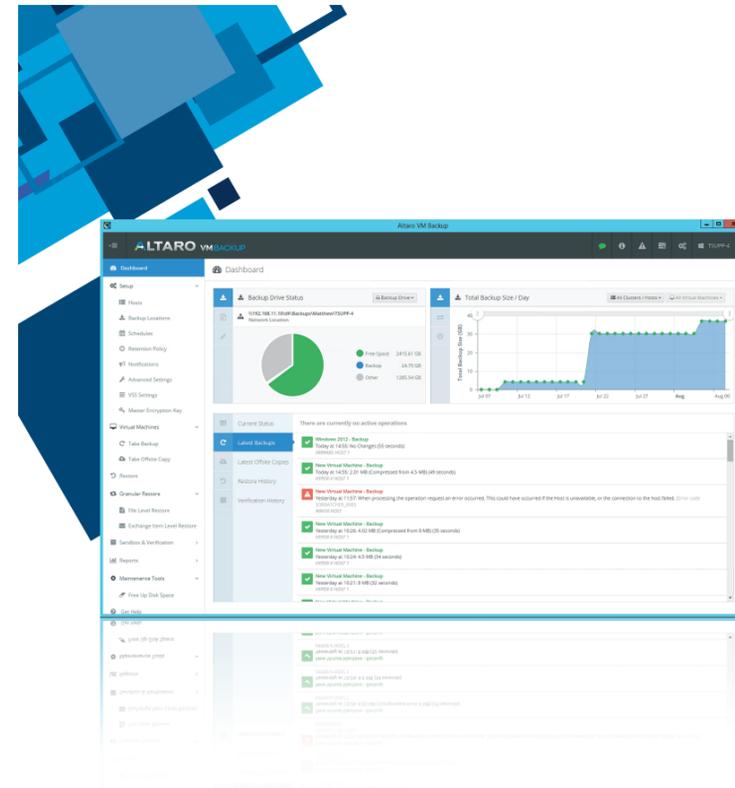


Altaro is a fast-growing developer of easy to use and affordable backup solutions for small- to medium-sized businesses, specializing in backup for virtualized environments.

Our mission is to delight our customers with full-featured, affordable backup software backed by an outstanding, personal Support team who are determined to help you succeed in protecting your environment.

We believe in solid backup software that does what it says it will, is intuitive and easy to use, well priced and most of all offers outstanding support as part of the package.

- Hassle-free**
- Affordable**
- Outstanding Support**



Hassle-free and effective

Set up rock solid backup strategies in under 15 minutes.



Unbeatable Value

A highly capable VM backup solution without the budget drain.



Outstanding Support

Fast, effective Support as part of the package.

Satisfied clients



“ I have looked at Dell AppAssure, Symantec Backup Exec, Veeam Backup, Acronis, Overall, yours is just as good if not better, much more simple (and I like simple), and did I mention you have the best price also?
David Owen, IT Manager, The McNeely Companies

“ Altaro VM Backup is the best backup software I have ever used, you can go from downloading it to having a backup ready in 10 minutes. The support desk have been great, they answered any question quickly and effectively.
Simon Gay, Technical Consultant, Sicon Ltd.

Trying to find a backup solution for Hyper-V and VMware which you can rely on is a real challenge. You risk spending a big chunk of your budget on a solution bloated with features you don't need, that is hard to manage and impossible to get support on.

Altaro VM Backup is a hassle-free, affordable backup solution for Hyper-V and VMware virtual machines backed by outstanding support that customers rave about. It's easy and fast to set up a backup strategy for your organization. Install the software and start your first VM backup in under 15 minutes. You don't need to be an expert to use Altaro VM Backup, you don't need any additional software to run it and pricing is just as straightforward.

TRUSTED BY OVER 30,000 CUSTOMERS



www.altaro.com sales@altaro.com
Tel: +44 (0) 203 397 6280



Authorized Partner



www.altaro.com sales@altaro.com



Expert-level features a few clicks away

Altaro VM Backup makes it easy to protect your Hyper-V and VMware virtual machines, but offers you advanced controls and the ability to create and execute a backup strategy you can rely on.

Altaro VM Backup Cloud Management Console: Monitor & manage all your Altaro VM Backup installations from a single Cloud console.

A UI designed for ease of use: Altaro VM Backup takes an intuitive, logical approach to backup/restore configuration and execution. We invest in your user experience, making the software easy to get along with and effective to accomplish what you need, when you need it most.

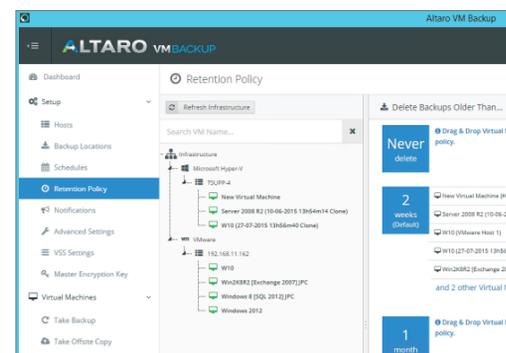
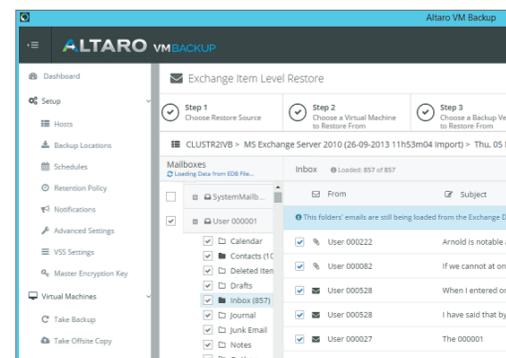
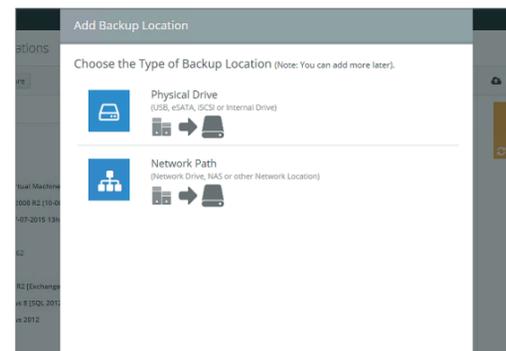
Advanced control over your backups: Flexibility is everything. Being able to run concurrent backups, queue or pause jobs, back up your VMs to multiple primary locations, back up live VMs on the fly or back up cluster shared volumes (and more) gives you options to customize a backup plan to suit your needs best.

Replicate your backups for better protection: Altaro VM Backup makes it easy to replicate your VM backups to an offsite location over the internet, boosted by WAN Acceleration.

Granular, fast restore options: Restoring individual files or Exchange Server emails from your VM backups has never been easier. Browse through your data as you would with a local drive and instantly restore the items you need, without having to restore the whole VM.

Flexibility when you need it: Failing VM? Use your VM backup instantly to replace a failed VM temporarily and save any changed data once you restore the VM fully. Want to restore a VM but not replace/overwrite the live VM? Simply restore a clone of your VM backup with a couple of clicks. Moving VMs? Just restore VM backups to a different host.

Be confident: There's no better way to sleep well at night than by being able to verify backups, and do so automatically on a schedule. Let the Sandbox restore function take care of that for you and get notified right away of any issues.



Altaro's ground-breaking Cloud Management Console (CMC) allows you to monitor & manage all your Altaro VM Backup installations from a single Cloud console.

Built for end users, IT resellers or MSPs, it offers:

- **Multi-tenancy:** Designed to monitor & manage multiple hosts or customers (if you're an IT Reseller).
- **Real-time status updates:** View live operation activity and backup results as they occur.
- **No additional software:** Simply use a Web browser.
- **Access portal anywhere:** There is no need for VPNs to be on-site.
- **Access to Altaro VM Backups for MSPs program:** IT Resellers can manage their Altaro MSP subscription invoicing, billing etc.

VM BACKUP

Hyper-V | VMware

www.altaro.com sales@altaro.com

	STANDARD EDITION €425 per host	UNLIMITED EDITION €520 per host	MSPs Pay per VM per Month
Number of Virtual Machines that can be backed up and restored per host	5 VMs per Host	Unlimited VMs per Host	Unlimited VMs, cost is per VM not per host'
Indefinite/perpetual use of software	✓	✓	Monthly subscription
Altaro Cloud Management Console	✓	✓	✓
Support for MS Hyper-V Clusters (CSV) and VMware vCenter		✓	✓
Exchange Item-Level Restore Restore individual items from backed up VMs		✓	✓
Flexible Backup Scheduling	✓	✓	✓
Hot/Live Backups Back up running VMs without having to stop them	✓	✓	✓
Fast & Small Backups - Compression	✓	✓	✓
ReverseDelta Incremental Backup Technology	✓	✓	✓
Restore Clone Can restore VMs to the same Host but with a different name - i.e. does not overwrite existing VMs	✓	✓	✓
Offsite Backups over WAN/Internet Connection - w/ WAN Acceleration	✓	✓	✓
Remote & Central Management Console	✓	✓	✓
Military Grade (AES) Encryption of Backups	Offsite Only	Offsite & Local Backups	Offsite & Local Backups
File Level Restore	✓	✓	✓
Restore VMs to a different host	✓	✓	✓
Sandbox Restore - Backup verification Build and test a recovery plan to ensure you're covered when disaster strikes	✓	✓	✓
Priority Technical Support	✓	✓	✓